

Medium Enterprise Insurance Company

Introduction

This case study of a medium enterprise insurance company is based on a November 2018 survey of Acme 5000 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“I would recommend Acme 5000 for all professional enterprises lacking comprehensive storage solutions.”

“Acme has been my go to data security and storage solution for my business. Operationally, we improved efficiency and reduced workload across our IT department.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Acme 5000:

- Cited that the top reasons for purchasing their Acme 5000 were to:
 - Consolidate storage
 - Support business growth expectations
 - Support higher uptime SLAs
- Found the following needs to be correspondingly influential in leading them to purchase Acme 5000:
 - One source for data backup: somewhat influential
 - Less time needed for backup: somewhat influential
 - Integration with applications: somewhat influential
 - Using a limited budget: very influential
 - Updating storage security: very influential

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Insurance

Use Case

The key features and functionalities of Acme 5000 that the surveyed company uses:

- Deployed the following operating system hosts in their environment:
 - Red Hat Linux
 - HP-UX
 - Sun Solaris

About Acme 5000

Acme 5000 provides a comprehensive data storage solution for your enterprise. By combining the use of advanced storage hardware and software, Acme 5000 comprises everything businesses need to secure and store their most sensitive information.

Learn More:

[Acme Systems](#)

Results

The surveyed company achieved the following results with Acme 5000:

- Reduced their annual CAPEX by \$19 million after implementing Acme 5000.
- Solved the following operational challenges with their Acme 5000:
 - Improved disaster recovery
 - Met infrastructure scalability requirements
 - Improved management efficiencies of existing infrastructure resources
- Increased the productivity of their IT staff by 50% to 74% with their Acme 5000.
- Achieved a payback period of 3 months.