

HTC Global

Introduction

This case study of HTC Global is based on a July 2016 survey of Acme 5000 customers by TechValidate, a 3rd-party research service.



“I would recommend Acme 5000 for all professional enterprises lacking comprehensive storage solutions.”

“Acme has been my go to data security and storage solution for my business. Operationally, we improved efficiency and reduced workload across our IT department.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Acme 5000:

- Cited that the top reasons for purchasing their Acme 5000 were to:
 - Meet compliance regulations
 - Meet a compressing backup window
 - Support business growth expectations
- Found the following needs to be correspondingly influential in leading them to purchase Acme 5000:
 - One source for data backup: very influential
 - Integration with applications: a little influential
 - Using a limited budget: a little influential
 - Updating storage security: somewhat influential

Use Case

The key features and functionalities of Acme 5000 that the surveyed company uses:

- Deployed the following operating system hosts in their environment:
 - Microsoft/Windows
 - Novell/SuSe Linux
 - Sun Solaris

Results

The surveyed company achieved the following results with Acme 5000:

- Reduced their annual CAPEX by \$16 millions after implementing Acme 5000.
- Solved the following operational challenges with their Acme 5000:
 - Reduced IT infrastructure costs
 - Improved data protection of critical corporate information
 - Met infrastructure scalability requirements
 - Improved management efficiencies of existing infrastructure resources
- Increased the productivity of their IT staff by 50% to 74% with their Acme 5000.
- Achieved a payback period of 3 months.

Company Profile

Company:
HTC Global

Company Size:
Medium Enterprise

Industry:
Computer Services

About Acme 5000

Acme 5000 provides a comprehensive data storage solution for your enterprise. By combining the use of advanced storage hardware and software, Acme 5000 comprises everything businesses need to secure and store their most sensitive information.

Learn More:

[Acme Systems](#)