

# Merant/Hillsboro Achieved Payback in 6 months with Acme

## Introduction

This case study of Merant/Hillsboro, Inc. is based on a May 2016 survey of Acme 5000 customers by TechValidate, a 3rd-party research service.



“I would recommend Acme 5000 for all professional enterprises lacking comprehensive storage solutions.”

“Our usage of Acme 5000 has led to significant increases in efficiency across our processes and the employees who manage those systems.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Acme 5000:

- Cited that the top reasons for purchasing their Acme 5000 were to:
  - Reduce costs
  - Secure sensitive data
  - Consolidate storage
- Found the following needs to be correspondingly influential in leading them to purchase Acme 5000:
  - one source for data backup: very influential
  - less time needed for backup: somewhat influential
  - integration with applications: a little influential
  - using a limited budget: very influential
  - updating storage security: somewhat influential

## Use Case

The key features and functionalities of Acme 5000 that the surveyed company uses:

- Deployed the following operating system hosts in their environment:
  - Microsoft/Windows
  - Apple Mac OS

## Results

The surveyed company achieved the following results with Acme 5000:

- Reduced their annual CAPEX by \$36 million after implementing Acme 5000.
- Solved the following operational challenges with their Acme 5000:
  - Reduced IT infrastructure costs
  - Improved data protection of critical corporate information
- Increased the productivity of their IT staff by 25% to 49% with their Acme 5000.
- Achieved a payback period of 6 months.

### Company Profile

Company:  
**Merant/Hillsboro, Inc.**

Company Size:  
**Medium Enterprise**

Industry:  
**Insurance**

### About Acme 5000

Acme 5000 provides a comprehensive data storage solution for your enterprise. By combining the use of advanced storage hardware and software, Acme 5000 comprises everything businesses need to secure and store their most sensitive information.

**Learn More:**

[Acme Systems](#)