ACME 5000 CASE STUDY

Elkhart General Saved Time and Money with Acme 5000

Introduction

This case study of Elkhart General Healthcare System, Inc. is based on a May 2016 survey of Acme 5000 customers by TechValidate, a 3rd-party research service.

> " **"Operationally, we have been able to decrease time expenditures on tedious manual backup, allowing room to focus efforts on more essential procedures."**

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Acme 5000:

- Cited that the top reasons for purchasing their Acme 5000 were to:
  - Reduce costs
  - Secure sensitive data
  - Consolidate storage
- Found the following needs to be correspondingly influential in leading them to purchase Acme 5000:
  - one source for data backup: very influential
  - less time needed for backup: somewhat influential
  - integration with applications: a little influential
  - using a limited budget: a little influential
  - updating storage security: somewhat influential

Use Case

The key features and functionalities of Acme 5000 that the surveyed company uses:

- Deployed the following operating system hosts in their environment:
  - Red Hat Linux
  - Novell/SuSe Linux

Results

The surveyed company achieved the following results with Acme 5000:

- Reduced their annual CAPEX by $25 million after implementing Acme 5000.
- Solved the following operational challenges with their Acme 5000:
  - Improved the efficiency of a business process
  - Reduced IT infrastructure costs
  - Delivered faster performance
- Increased the productivity of their IT staff by 25% to 49% with their Acme 5000.
- Achieved a payback period of 9 months.

Company Profile

Company:
Elkhart General Healthcare System, Inc.

Company Size:
Large Enterprise

Industry:
Health Care

About Acme 5000

Acme 5000 provides a comprehensive data storage solution for your enterprise. By combining the use of advanced storage hardware and software, Acme 5000 comprises everything businesses need to secure and store their most sensitive information.

Learn More:

⊡ Acme Systems

Source: Margret Towne, Procurement Manager, Elkhart General Healthcare System, Inc.

Research by **TechValidate** by SurveyMonkey