

# Parl

## Introduction

This case study of Parl is based on a January 2015 survey of Acme 5000 customers by TechValidate, a 3rd-party research service.



“I would recommend Acme 5000 for all professional enterprises lacking comprehensive storage solutions.”

“Acme has been my go to data security and storage solution for my business. Operationally, we improved efficiency and reduced workload across our IT department.”

## Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Acme 5000:

- Cited that the top reasons for purchasing their Acme 5000 were to:
  - Consolidate servers
  - Meet a compressing backup window
  - Meet increasing RPO and RTO SLAs
- Found the following needs to be correspondingly influential in leading them to purchase Acme 5000:
  - One source for data backup: very influential
  - Less time needed for backup: somewhat influential
  - Integration with applications: somewhat influential
  - Using a limited budget: a little influential
  - Updating storage security: very influential

## Use Case

The key features and functionalities of Acme 5000 that the surveyed organization uses:

- Deployed the following operating system hosts in their environment:
  - Red Hat Linux
  - Novell/SuSe Linux
  - IBM AIX

## Results

The surveyed organization achieved the following results with Acme 5000:

- Reduced their annual CAPEX by \$15 millions after implementing Acme 5000.
- Solved the following operational challenges with their Acme 5000:
  - Reduced IT infrastructure costs
  - Improved disaster recovery
  - Improved management efficiencies of existing infrastructure resources
- Increased the productivity of their IT staff by 50% to 74% with their Acme 5000.
- Achieved a payback period of 0 months.

### Organization Profile

Organization:  
**Parl**

Organization Size:  
**Federal**

Industry:  
**Government**

### About Acme 5000

Acme 5000 provides a comprehensive data storage solution for your enterprise. By combining the use of advanced storage hardware and software, Acme 5000 comprises everything businesses need to secure and store their most sensitive information.

**Learn More:**

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