ACME

A Large Enterprise Financial Services Company Reduces IT Workloads with Acme 5000

Introduction

This case study of a large enterprise financial services company is based on a May 2016 survey of Acme 5000 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

> "I would recommend Acme 5000 for all professional enterprises lacking comprehensive storage solutions."
>
> "Acme Systems has significantly reduced the time my IT department spends on data backup and security."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Acme 5000:

- Cited that the top reasons for purchasing their Acme 5000 were to:
  - Secure sensitive data
  - Consolidate storage
  - Support business growth expectations
- Found the following needs to be correspondingly influential in leading them to purchase Acme 5000:
  - one source for data backup: somewhat influential
  - less time needed for backup: very influential
  - integration with applications: not influential
  - using a limited budget: a little influential
  - updating storage security: somewhat influential

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Financial Services

Use Case

The key features and functionalities of Acme 5000 that the surveyed company uses:

- Deployed the following operating system hosts in their environment:
  - Red Hat Linux
  - Novell/SuSe Linux

About Acme 5000

Acme 5000 provides a comprehensive data storage solution for your enterprise. By combining the use of advanced storage hardware and software, Acme 5000 comprises everything businesses need to secure and store their most sensitive information.

Learn More:

↗ Acme Systems

Results

The surveyed company achieved the following results with Acme 5000:

- Reduced their annual CAPEX by $33 million after implementing Acme 5000.
- Solved the following operational challenges with their Acme 5000:
  - Reduced IT infrastructure costs
  - Improved disaster recovery
  - Improved data protection of critical corporate information
- Increased the productivity of their IT staff by 50% to 74% with their Acme 5000.
- Achieved a payback period of 3 months.