

## NOS Supports Cloud Initiatives with vThunder ADC

### Introduction

This case study of NOS is based on a February 2020 survey of A10 Networks customers by TechValidate, a 3rd-party research service.

### Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Networks:

- Primary reasons for purchasing products from A10 Networks:
  - To support cloud computing initiatives
  - For a new deployment/no previous solution

### Use Case

The key features and functionalities of A10 Networks that the surveyed company uses:

- Owns the following A10 products:
  - Thunder ADC (Application Delivery and Load Balancing)
- Uses the following in conjunction with A10 products:
  - Security applications or devices
  - Other security applications or devices

### Results

The surveyed company achieved the following results with A10 Networks:

- Accomplished the following using A10 products:
  - Improved application delivery performance
- Replaced the following vendors/solutions with A10 products:
  - F5 Networks
  - Fortinet
  - Radware
- Realized a positive ROI within 18-24 months after using A10 products.
- Estimates improvements in the following areas:
  - Increased performance: 50% to 74%
  - Lowered OpEx: 25% to 49%
  - Lowered CapEx: 50% to 74%
- Rates the following from A10 when compared to competitive products:
  - Features: much better
  - Performance/scalability: better
  - Usability/deployment speed: better
  - Reliability: much better
  - Quality of support: superior

#### Company Profile

Company:  
**NOS**

Company Size:  
**Medium Enterprise**

Industry:  
**Media & Entertainment**

#### About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

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