Case Study: Software Company Rates Thunder ADC Superior to Competitors

Introduction

This case study of a medium enterprise computer software company is based on a January 2016 survey of A10 Thunder Series customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

- Purchased A10 Networks for the following reasons:
  - To reduce operating and hardware costs
  - To consolidate networking equipment
  - To consolidate server requirements
  - To deploy new and/or differentiated services

Use Case

- Owns the following A10 products:
  - Thunder ADC
- Uses the following in conjunction with Thunder Series products:
  - Web servers / web application servers
  - ERP applications
  - Microsoft Exchange

Results

- Has accomplished the following with their A10 Thunder Series:
  - Improved the efficiency of a business process
  - Reduced costs for their IT infrastructure
  - Improved application delivery performance
  - Improved network security posture
  - Improved disaster recovery capabilities
- Realized a positive return-on-investment (ROI) with their A10 Thunder Series within 6-9 months.
- Lowered their operating costs for application networking and/or network security by 25% – 49% with their Thunder Series products.
- Increased the overall performance of their applications / network infrastructure by 25% – 49% with their Thunder Series.
- Rates the following Thunder Series capabilities when compared to competitive products:
  - Features: superior
  - Performance / scalability: superior
  - Usability / deployment speed: superior
  - Reliability: superior
  - Quality of support: superior

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Computer Software

About A10 Thunder Series

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

A10 Networks