

Smartpipe Solutions Ltd.

Introduction

This case study of Smartpipe Solutions Ltd. is based on a January 2020 survey of A10 Networks customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Networks:

- Primary reasons for purchasing products from A10 Networks:
 - To deploy new and/or differentiated services
 - For a new deployment/no previous solution

Use Case

The key features and functionalities of A10 Networks that the surveyed company uses:

- Owns the following A10 products:
 - Thunder ADC (Application Delivery and Load Balancing)
- Uses the following in conjunction with A10 products:
 - VMware

Results

The following was accomplished with A10 Networks:

- Smartpipe Solutions Ltd. confirms it achieved the following business benefits by using A10 products:
 - Improved the efficiency of a business process
 - Improved application delivery performance
 - Supported regulatory compliance requirements
- **Realized a positive ROI within 9-12 months** after using A10 products.
- Estimates improvements in the following areas:
 - **Increased performance: 75% or more**
- Rates the following from A10 when compared to competitive products:
 - Features: superior
 - Performance/scalability: much better
 - **Usability/deployment speed: superior**
 - Reliability: much better
 - **Quality of support: superior**

Company Profile

Company:
Smartpipe Solutions Ltd.

Company Size:
Small Business

Industry:
Telecommunications Services

About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

[↗ A10 Networks](#)