

## Alpha II, LLC

### Introduction

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This case study of Alpha II, LLC is based on a January 2020 survey of A10 Networks customers by TechValidate, a 3rd-party research service.

### Challenges

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The business challenges that led the profiled company to evaluate and ultimately select A10 Networks:

- Primary reasons for purchasing products from A10 Networks:
  - To protect servers and applications from advanced security threats
  - To consolidate networking equipment
  - To meet availability and uptime SLAs

### Use Case

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The key features and functionalities of A10 Networks that the surveyed company uses:

- Owns the following A10 products:
  - Thunder ADC (Application Delivery and Load Balancing)
- Uses the following in conjunction with A10 products:
  - DNS servers
  - Web servers / Web application servers
  - VMware
  - Security applications or devices
  - Other security applications or devices

### Results

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The surveyed company achieved the following results with A10 Networks:

- Accomplished the following using A10 products:
  - Improved application delivery performance
  - Improved network security posture
  - Improved disaster recovery capabilities
- Replaced the following vendors/solutions with A10 products:
  - Cisco
- Realized a positive ROI within 9-12 months after using A10 products.
- Estimates improvements in the following areas:
  - Increased performance: 25% to 49%
  - Lowered CapEx: 25% to 49%
- Rates the following from A10 when compared to competitive products:
  - Features: superior
  - Performance/scalability: superior
  - Usability/deployment speed: much better
  - Reliability: superior
  - Quality of support: superior

#### Company Profile

Company:  
**Alpha II, LLC**

Company Size:  
**Small Business**

Industry:  
**Health Care**

#### About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

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