

BR Digital Telecommunications

Introduction

This case study of BR.Digital Telecom is based on a March 2022 survey of A10 Networks customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Networks:

- Primary reasons for investing in products from A10 Networks:
 - Protect servers and applications from advanced security threats
 - Protect users from advanced threats

Use Case

The key features and functionalities of A10 Networks that the surveyed company uses:

- Utilizes the following A10 products:
 - Thunder TPS (DDoS Protection)
- Replaced the following vendors/solutions with A10 products:
 - Radware

Results

The surveyed company achieved the following results with A10 Networks:

- The surveyed company agrees with the following statements:
 - "A10 Networks improved our network security posture"
- Realized a positive ROI in 3 – 6 Months after using A10 products.
- Rates the following from A10 when compared to competitive products:
 - features: the same
 - performance/scalability: the same
 - usability/deployment: the same
 - reliability: the same
 - quality of support: the same
- Estimates improvements in the following areas:
 - security Incident Reduction: 10% to 24%
 - customer Satisfaction: 10% to 24%
- Estimates an actual dollar savings of \$100,000 to \$500,000 since using A10 Networks' solutions.
- Describes A10 Networks' products as:
 - Agile
 - Affordable

Company Profile

Company:
BR.Digital Telecom

Company Size:
Medium Enterprise

Industry:
Telecommunications Services

About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

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