

Educational Institution

Introduction

This case study of an educational institution is based on a January 2020 survey of A10 Networks customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select A10 Networks:

- Primary reason for purchasing products from A10 Networks:
 - To consolidate networking equipment

Use Case

The key features and functionalities of A10 Networks that the surveyed organization uses:

- Owns the following A10 product:
 - Thunder ADC (Application Delivery and Load Balancing)
- Uses the following in conjunction with A10 products:
 - DNS servers
 - Web servers / Web application servers
 - Education applications
 - ERP applications
 - VMware
 - Microsoft SharePoint
 - Microsoft Office 365

Results

The surveyed organization achieved the following results with A10 Networks:

- Accomplished the following using A10 products:
 - Reduced costs for the IT infrastructure
 - Improved network security posture
- Replaced the following vendor/solution with A10 products:
 - A10 Network SLB
- Realized a positive ROI within 12-18 months after using A10 products.
- Rates the following from A10 when compared to competitive products:
 - Features: Better
 - Performance/Scalability: Better
 - Usability/Deployment Speed: Better
 - Reliability: Much Better
 - Quality of Support: Much Better

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Industry:
Educational Institution

About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

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