



Educational Institution

Introduction

This case study of a educational institution is based on a January 2020 survey of A10 Networks customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select A10 Networks:

- Primary reasons for purchasing products from A10 Networks:
 - To deploy new and/or differentiated services
 - For a new deployment/no previous solution

Use Case

The key features and functionalities of A10 Networks that the surveyed organization uses:

- Owns the following A10 products:
 - Thunder ADC (Application Delivery and Load Balancing)
 - Thunder CGN (IPv4 Preservation and IPv6 Migration)
- Uses the following in conjunction with A10 products:
 - DNS servers
 - IPv6 Migration / IPv4 Preservation

Results

The surveyed organization achieved the following results with A10 Networks:

- Accomplished the following using A10 products:
 - Increased network performance
 - Increased revenue through sale of IPv4 space, enabled by A10 CGN
- Realized a positive ROI within 3 months after using A10 products.
- Estimates improvements in the following areas:
 - Increased performance: 50% to 74%
- Rates the following from A10 when compared to competitive products:
 - Features: superior
 - Performance/scalability: superior
 - Usability/deployment speed: superior
 - Reliability: superior
 - Quality of support: much better

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Industry:
Educational Institution

About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

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