

## Virtual Radiologic Corporation

### Introduction

This case study of Virtual Radiologic Corporation is based on a February 2020 survey of A10 Networks customers by TechValidate, a 3rd-party research service.

### Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Networks:

- Primary reasons for purchasing products from A10 Networks:
  - To consolidate networking equipment
  - To consolidate server requirements
  - To deploy new and / or differentiated services
  - To support performance and quality-of-service SLAs

### Use Case

The key features and functionalities of A10 Networks that the surveyed company uses:

- Owns the following A10 products:
  - Thunder ADC (Application Delivery and Load Balancing)
  - Harmony Controller (Centralized Management and Analytics)
- Uses the following in conjunction with A10 products:
  - DNS servers
  - Web servers / Web application servers
  - ECommerce applications
  - VMware
  - Microsoft Skype for Business or Lync
  - Microsoft Exchange
  - Microsoft SharePoint
  - Microsoft Office 365
  - Security applications or devices

### Results

The surveyed company achieved the following results with A10 Networks:

- Accomplished the following using A10 products:
  - Improved the efficiency of a business process
  - Reduced costs for the IT infrastructure
  - Increased network performance
  - Improved application delivery performance
- Replaced the following vendors/solutions with A10 products:
  - Cisco
- Realized a positive ROI within 3-6 months after using A10 products.
- Estimates improvements in the following areas:
  - **Increased performance: 50% to 74%**
  - **Lowered OpEx: 50% to 74%**
  - **Lowered CapEx: 50% to 74%**
- Rates the following from A10 when compared to competitive products:
  - Features: much better
  - **Performance/scalability: superior**
  - Usability/deployment speed: much better
  - Reliability: superior
  - Quality of support: superior

#### Company Profile

Company:  
**Virtual Radiologic Corporation**

Company Size:  
**Medium Enterprise**

Industry:  
**Healthcare**

#### About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

**Learn More:**

[A10 Networks](#)