

A10 THUNDER SERIES CASE STUDY

# **Bay Federal Credit Union**

#### Introduction

This case study of Bay Federal Credit Union is based on a January 2018 survey of A10 Thunder Series customers by TechValidate, a 3rd-party research service.

# Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Thunder Series:

- Primary reasons for purchasing products from A10 Networks:
  - To deploy new and / or differentiated services
  - To meet availability and uptime SLAs

## Use Case

The key features and functionalities of A10 Thunder Series that the surveyed company uses:

- Owns the following A10 products:
  - Thunder ADC (Application Delivery and Load Balancing)
- Uses the following in conjunction with A10 products:
  - Web servers / Web application servers
  - ECommerce applications
  - VMware

### Results

The surveyed company achieved the following results with A10 Thunder Series:

- Accomplished the following using A10 products:
  - Improved application delivery performance
  - Supported regulatory compliance requirements
- Replaced the following vendors/solutions with A10 products:
  - Citrix Systems
- Realized a positive ROI within 3 months after using A10 products.
- Estimates improvements in the following areas:
  - Increased performance: 75% or more
- Rates the following from A10 when compared to competitive products:
  - Features: superior
  - Performance/scalability: superior
  - Usability/deployment speed: superior
  - Reliability: superior
  - Quality of support: superior

### Company Profile

Company: **Bay Federal Credit Union** 

Company Size: Medium Enterprise

Industry: **Banking** 

#### About A10 Thunder Series

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

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