Large Enterprise Automotive & Transport Company

Introduction

This case study of a large enterprise automotive & transport company is based on a March 2020 survey of A10 Networks customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Networks:

- Primary reasons for purchasing products from A10 Networks:
  - To protect servers and applications from advanced security threats
  - To protect users from advanced security threats
  - To deploy new and / or differentiated services
  - To support performance and quality-of-service SLAs
  - To meet availability and uptime SLAs
  - For a new deployment/no previous solution

Use Case

The key features and functionalities of A10 Networks that the surveyed company uses:

- Owns the following A10 products:
  - Thunder ADC (Application Delivery and Load Balancing)
- Uses the following in conjunction with A10 products:
  - Web servers / Web application servers
  - Microsoft Skype for Business or Lync
  - Microsoft Office 365

Results

The surveyed company achieved the following results with A10 Networks:

- Accomplished the following using A10 products:
  - Improved the efficiency of a business process
  - Reduced costs for the IT infrastructure
  - Increased network performance
  - Improved application delivery performance
  - Improved network security posture
- **Realized a positive ROI within 9-12 months** after using A10 products.
- Estimates improvements in the following areas:
  - **Increased performance: 50% to 74%**

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Automotive & Transport

About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

 A10 Networks