LeaseWeb Network

Introduction

This case study of LeaseWeb Network is based on a January 2020 survey of A10 Networks customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Networks:

- Primary reasons for purchasing products from A10 Networks:
  - To protect servers and applications from advanced security threats
  - To deploy new and / or differentiated services

Use Case

The key features and functionalities of A10 Networks that the surveyed company uses:

- Owns the following A10 products:
  - Thunder ADC (Application Delivery and Load Balancing)
  - Thunder TPS (DDoS Protection)
- Uses the following in conjunction with A10 products:
  - IPv6 Migration / IPv4 Preservation
  - Web servers / Web application servers
  - ERP applications
  - ECommerce applications
  - VMware

Results

LeaseWeb Network confirms it achieved the following results with A10 Networks:

- Specific business value derived from deploying and A10 products:
  - Improved the efficiency of a business process
  - **Improved application delivery performance**
  - **Improved network security posture**
- Replaced the following vendors/solutions with A10 products:
  - KEMP Technologies
- Realized a positive ROI within 9-12 months after using A10 products.
- Estimates improvements in the following areas:
  - **Increased performance: 25% to 49%**
  - **Lowered OpEx: 10% to 24%**
  - **Lowered CapEx: 10% to 24%**
- Rates the following from A10 when compared to competitive products:
  - Features: Better
  - Performance/Scalability: Better
  - Usability/Deployment Speed: Better
  - Reliability: Better
  - Quality of Support: Better

Company Profile

Company:
LeaseWeb Network

Company Size:
Medium Enterprise

Industry:
Telecommunications Services

About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

 A10 Networks

Source: Bart van der Sloot, Managing Director, LeaseWeb Network