A10

Large Enterprise Computer Services Company

Introduction

This case study of a large enterprise computer services company is based on a January 2016 survey of A10 Thunder Series customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Thunder Series :

- Purchased A10 Networks for the following reasons:
  - To reduce operating and hardware costs
  - To consolidate networking equipment
  - To deploy new and/or differentiated services
  - To support cloud computing initiatives
  - To protect servers and applications from advanced security threats
  - To support performance and quality-of-service SLAs
  - To meet availability and uptime SLAs

Use Case

The key features and functionalities of A10 Thunder Series that the surveyed company uses:

- Owns the following A10 products:
  - Thunder ADC
- Uses the following in conjunction with Thunder Series products:
  - DNS servers
  - Web servers / web application servers
  - VMWare
  - Microsoft Exchange
  - Microsoft Sharepoint
  - Security applications / devices

Results

The surveyed company achieved the following results with A10 Thunder Series :

- Has accomplished the following with their A10 Thunder Series:
  - Reduced costs for their IT infrastructure
  - Improved application delivery performance
  - Improved network security posture
  - Supported regulatory compliance requirements
  - Improved disaster recovery capabilities
- Replaced the following vendors with Thunder Series products:
  - F5 Networks
- Realized a positive return-on-investment (ROI) with their A10 Thunder Series within 3 months.
- Lowered their operating costs for application networking and/or network security by 50% – 74% with their Thunder Series products.
- Rates the following Thunder Series capabilities when compared to competitive products:
  - features: much better
  - performance / scalability: same
  - usability / deployment speed: superior
  - reliability: superior
  - quality of support: superior

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Computer Services

About A10 Thunder Series

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

 A10 Networks