

Mikronet Bilgisayar Ltd. of Turkey

Introduction

This case study of MIKRONET BILGISAYAR LTD. STI is based on a March 2022 survey of A10 Networks customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select A10 Networks:

- Primary reasons for investing in products from A10 Networks:
 - Protect servers and applications from advanced security threats
 - Protect users from advanced threats
 - Reduce impact of specific security incidents
 - Consolidation of networking equipment, e.g., ADC, SLB, NAT, FW, etc.
 - Improve operations with analytics and observability

Use Case

The key features and functionalities of A10 Networks that the surveyed company uses:

- Utilizes the following A10 products:
 - Thunder ADC (Application Delivery and Load Balancing)
 - Thunder TPS (DDoS Protection)
 - Thunder CFW (Convergent Firewall)
 - Thunder CGN (IPv4 Preservation and IPv6 Migration)
 - Thunder SSLi (Outbound TLS/SSL Decryption)
 - Harmony Controller (Centralized Management and Analytics)
- Replaced the following vendors/solutions with A10 products:
 - F5 Networks
 - Fortinet (or Coyote Point Systems)
 - NGINX
 - Radware

Results

The surveyed company achieved the following results with A10 Networks:

- The surveyed company agrees with the following statements:
 - "I recommend A10 Networks' products over other solutions"*
 - "My organization significantly improved ROI, CapEx, and OpEx with A10 Networks' solutions"*
 - "A10 Networks improved our network security posture"*
 - "A10 Networks offers tremendous scalability"*
- Realized a positive ROI in 18 – 24 Months after using A10 products.
- Rates the following from A10 when compared to competitive products:
 - features: the same
 - performance/scalability: superior
 - usability/deployment: much better
 - reliability: much better
 - quality of support: not as good
- Estimates improvements in the following areas:
 - performance: 75% or more
 - operational Agility: 50% to 74%
 - accelerate Software Strategy: 50% to 74%
 - security Incident Reduction: 50% to 74%
 - customer Satisfaction: 75% or more
 - reliability: 50% to 74%
 - opEx: 10% to 24%
 - capEx: 75% or more
- Estimates an actual dollar savings of \$1,000,000 to \$5,000,000 since using A10 Networks' solutions.
- Describes A10 Networks' products as:
 - Secure
 - Forward thinking
 - Affordable
 - Easy to use
 - Easy to deploy
 - Comprehensive

Company Profile

Company:
MIKRONET BILGISAYAR LTD. STI

Company Size:
Small Business

Industry:
Computer Services

About A10 Networks

A10 Network solutions enable enterprises, service providers, Web giants and government organizations to secure and optimize the performance of their data center applications and networks. Their Advanced Core Operating System (ACOS®) platform is designed to deliver performance and security.

Learn More:

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