HPE SIMPLIVITY CASE STUDY

# Verso Corporation

## Introduction

This case study of Verso Corporation is based on an August 2019 survey of HPE SimpliVity customers by TechValidate, a 3rd-party research service.

> "With HPE SimpliVity we were able to greatly reduce our large SAN requirements and reliance upon a separate infrastructure just for backup/recovery appliances. We can add appliances as our capacity needs to increase and gain performance versus suffering I/O bottlenecks we would previously encounter when adding additional disks to the same set of controllers. We were able to consolidate recovery services, storage and compute environments down to a single provider using the SimpliVity Cubes while greatly reducing the overall footprint."

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select HPE SimpliVity:

- Selected HPE SimpliVity because a capacity purchase/upgrade of existing infrastructure led to an overall platform review.

## Use Case

The key features and functionalities of HPE SimpliVity that the surveyed company uses:

- Uses HPE SimpliVity for the following:
  - Infrastructure modernization / technology refresh
  - Data center consolidation / private cloud
  - Production applications
  - Data migration
  - Test/Dev and QA
  - Remote/branch offices (ROBO)
  - Backup, recovery, and disaster recovery
- Runs the following application types on HPE SimpliVity:
  - Microsoft SQL Server
  - Industry-specific application (911 system, healthcare application, legal case management, CAD/CAM)
  - Microsoft SharePoint
  - SAP
- Rates how valuable the following HPE SimpliVity capabilities were in the selection process:
  - HPE SimpliVity being a single trusted vendor for global support for their entire stack: extremely valuable
  - HPE SimpliVity's reliability, serviceability, and availability, backed by a comprehensive warranty: extremely valuable
  - HPE SimpliVity's future-proof design: extremely valuable
  - HPE SimpliVity's pointnext service and support offerings: valuable
  - HPE SimpliVity's flexible consumption and financing: valuable

### Company Profile

Company:
**Verso Corporation**

Company Size:
**Large Enterprise**

Industry:
**Industrial Manufacturing**

## Results

The surveyed company achieved the following results with HPE SimpliVity:

- Improved performance by 50% to 75% since deploying HPE SimpliVity.
- Realized efficiency benefits for capacity savings of 50:1 to 100:1 since deploying HPE SimpliVity.
- Estimates how long it takes to deploy new workloads, including allocating compute and storage resources, and configuring data protection policies:
  - before using SimpliVity: 1 day – 1 week
  - after using SimpliVity: up to 1 day
- Saw value in 1 to 3 months after the deployment of HPE SimpliVity.
- Rates how valuable the following HPE SimpliVity features were in the selection process:
  - integrated data protection: extremely valuable
  - inline dedupe/compression: extremely valuable
  - VM-centric management via vCenter: extremely valuable
  - hyperconverged infrastructure with HPE ProLiant DL380: extremely valuable
  - globally federated management: extremely valuable
- Rates their satisfaction based on their support experience based on how the outcome addressed their business need:
  - support experience with initial deployment delivered by HPE (remote): very satisfied
  - support experience with software upgrades (hypervisor and/or OmniStack s/w): satisfied
  - support experience with a majority of cases and incidents with HPE SimpliVity: satisfied
  - support experience relating to having easy access to knowledgebase, support portal, and forums: very satisfied