HPE STOREONCE CASE STUDY

Titan Company Limited

Introduction

This case study of Titan Company Limited is based on a March 2019 survey of HPE StoreOnce customers by TechValidate, a 3rd-party research service.

> "When we were impacted with ransomware attack, HPE StoreOnce backups helped us recover the infected VMs to continue running the business without any issues."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HPE StoreOnce:

- Problems that existed before and are now addressed by their HPE StoreOnce Backup System:
  - Too much time spent on administrative tasks due to performance issues and errors
  - An inability to deliver on demanding backup and recovery SLAs

Company Profile

Company:
Titan Company Limited

Company Size:
Large Enterprise

Industry:
Consumer Products

Use Case

The key features and functionalities of HPE StoreOnce that the surveyed company uses:

- Ranks the value of HPE StoreOnce with respect to the following capabilities:
  - Multi-system management from a single pane of glass: very valuable
  - Self-service data protection enabling DBAs and app owners to back up their apps directly to StoreOnce – using native user interfaces: very valuable
  - Pay as you grow scalable capacity and intelligent deduplication storage efficiency: very valuable
  - Faster backup and recovery performance and less network utilization: very valuable
  - Encrypted backups, data integrity checks, fast restores and high availability storage: very valuable
  - Backup as a service with consumption backup as a service on/off premises: very valuable
- Data types they are protecting to their HPE StoreOnce Backup System:
  - VMware virtual machines
  - File Shares/Home Directories
- Type of backup applications (ISV) they are using with their HPE StoreOnce Backup System:
  - MicroFocus Data Protector
- How they integrate StoreOnce into their customer environment:
  - Replaced all their tape backups with StoreOnce
- Chose HPE StoreOnce over other vendors because of HPE's:
  - Ease to deploy and use
  - HPE

Results

The surveyed company achieved the following results with HPE StoreOnce:

- Saw improvements in the following areas with HPE StoreOnce:
  - A reduction in backup time: >75%
  - A reduction in recovery time: >75%
  - A reduction in backup storage capacity required (due to deduplication): >75%
  - An increase in system availability: >75%

Source: Jeyakumar J, IT Manager, Titan Company Limited