

Large Enterprise Health Care Company

Introduction

This case study of a large enterprise health care company is based on a March 2019 survey of HPE StoreOnce customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“With HPE StoreOnce we are able to back up faster and more total data with longer retention than possible with tape. Recovery times are likewise very quick compared to tape. And, the overall impact of replications is minimal due to deduplication.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HPE StoreOnce:

- Problems that existed before and are now addressed by their HPE StoreOnce Backup System:
 - An inability to scale in a simple and cost-effective way
 - Too much time spent on administrative tasks due to performance issues and errors

Use Case

The key features and functionalities of HPE StoreOnce that the surveyed company uses:

- Ranks the value of HPE StoreOnce with respect to the following capabilities:
 - Built for the cloud with native cloud integration and backup of only unique data to the cloud: very valuable
 - Multi-system management from a single pane of glass: valuable
 - Self-service data protection enabling DBAs and app owners to back up their apps directly to StoreOnce – using native user interfaces: valuable
 - Pay as you grow scalable capacity and intelligent deduplication storage efficiency: very valuable
 - Faster backup and recovery performance and less network utilization: very valuable
 - Encrypted backups, data integrity checks, fast restores and high availability storage: very valuable
 - Agile software defined protection with easy to deploy, scalable, flexible StoreOnce VSA: valuable
 - Backup as a service with consumption backup as a service on/off premises: valuable
 - Best of breed backup ISV integration ecosystem: very valuable
- Data types they are protecting to their HPE StoreOnce Backup System:
 - VMware virtual machines
 - Microsoft SQL
 - File Shares/Home Directories
 - Oracle
 - Microsoft Sharepoint
 - Medical Information System Data
- Type of backup applications (ISV) they are using with their HPE StoreOnce Backup System:
 - MicroFocus Data Protector
- How they integrate StoreOnce into their customer environment:
 - Use StoreOnce alongside tape
 - Replaced another backup deduplication technology with StoreOnce
- Chose HPE StoreOnce over other vendors because of HPE's:
 - Tighter integration with HPE Storage arrays (via HPE Recovery Manager Central)
 - We are heavily integrated with HPE hardware and support

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Health Care

Results

The surveyed company achieved the following results with HPE StoreOnce:

- Saw improvements in the following areas with HPE StoreOnce:
 - A reduction in backup time: 51-75%
 - A reduction in recovery time: 26-50%
 - A reduction in backup storage capacity required (due to deduplication): >75%
 - An increase in system availability: 26-50%