Introduction

This case study of iPerceptions is based on a May 2018 survey of HPE SimpliVity customers by TechValidate, a 3rd-party research service.

"[With HPE SimpliVity] we use a lot less rack space. Performance is improved while having a redundant DRP solution."

Challenges

The business challenge that led the profiled company to evaluate and ultimately select HPE SimpliVity:
- Capacity purchase/upgrade of existing infrastructure led to an overall platform review.

Use Case

The key features and functionalities of HPE SimpliVity that the surveyed company uses:
- Uses HPE SimpliVity for the following:
  - Infrastructure modernization / technology refresh
  - Runs the following application types on HPE SimpliVity:
    - Microsoft SQL Server
    - Industry-specific application (911 system, healthcare application, legal case management, CAD/CAM)

Rates how valuable the following HPE SimpliVity capabilities were in the selection process:
- HPE SimpliVity being a single trusted vendor for global support for their entire stack: highly valuable
- HPE SimpliVity’s reliability, serviceability, and availability, backed by a comprehensive warranty: highly valuable
- HPE SimpliVity’s future-proof design: highly valuable
- HPE SimpliVity’s Pointnext service and support offerings: valuable
- HPE SimpliVity’s flexible consumption and financing: highly valuable

Results

The surveyed company achieved the following results with HPE SimpliVity:
- Improved performance by 50% to 75% since deploying HPE SimpliVity.
- Realized efficiency benefits for capacity savings of 100:1 to 200:1 since deploying HPE SimpliVity.
- Estimates how long it takes to deploy new workloads, including allocating compute and storage resources, and configuring data protection policies:
  - Before using SimpliVity: 1 week - 1 month
  - After using SimpliVity: 1 day – 1 week
- Saw value in 1 week to 1 month after the deployment of HPE SimpliVity.
- Rates how valuable the following HPE SimpliVity features were in the selection process:
  - Integrated data protection: highly valuable
  - Inline dedupe/compression: extremely valuable
  - VM-centric management via vCenter: extremely valuable
  - Hyperconverged infrastructure with HPE ProLiant DL380: extremely valuable
  - Globally federated management: extremely valuable

Source: Jose Monast, IT Director, iPerceptions

Validated

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