

## Great Rapport Leads to ROI

“ The Frost & Sullivan Executive MindXchange provided extensive value to my team. I was able to set up 6 meetings on my prospect’s calendars before we even left the conference. This was due to an initial conversation and having several interactions with them throughout the event, establishing a wonderful rapport.

— Manager, Small Business Telecommunications Services Company

Source: Manager, Small Business Telecommunications Services Company



TechValidate  
by SurveyMonkey

✓ Validated

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