

4C CASE STUDY

Merkle

Introduction

This case study of Merkle is based on a July 2016 survey of 4C customers by TechValidate, a 3rd-party research service.

"The customer service is amazing! I feel comfortable reaching out whenever I have questions / issues and the team is always there to support. They are also continually letting us know of new opportunities within 4C, etc."

Challenges

Top reasons for choosing 4C:

- Comprehensiveness of major publishers and geographies
- Convergence between TV and social
- Service of responsive and knowledgeable client support personnel

Use Case

Key media and advertising objectives:

- Awareness/branding
- Social engagement (likes, retweets, repins, shares, comments, etc.)
- Website clicks
- Website conversions

Results

Improvements in advertising results from 4C:

- Brand awareness increased over 10%
- Engagement rate increased over 10%

Realized a return on investment in less than 3 months after signing with 4C.

Company Profile

Company:

Merkle

Company Size:

Medium Enterprise

Key Vertical: **Finance**

About 4C

4C is a global leader in data science and media technology with solutions for multi-screen convergence. Brands, agencies, and media owners rely on 4C to improve effectiveness across channels and devices.

Learn More:

☑ 4C

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Source: Shelby Carlin, Senior Media Specialist, Merkle

Research by

TechValidate