



Case Study: ZenithOptimedia

Introduction

This case study of ZenithOptimedia is based on a October 2015 survey of 4C Social Ads customers by TechValidate, a 3rd-party research service.

“4C is always able to help us. They offer advanced targeting capabilities.”

Challenges

- Top reasons for choosing 4C Social Ads:
 - Data science
 - Centralization
 - Service
 - Simplicity
- Main benefits expected from 4C:
 - Time savings
 - Innovative social advertising features
 - Advanced targeting
- Key campaign objectives:
 - Engagement (likes, retweets, repins, shares, comments, etc.)
 - Reach/frequency
 - Video views

Use Case

- Social media publishers managed through 4C:
 - Facebook
 - Twitter
 - LinkedIn
 - Pinterest
 - Instagram
- 4C features deployed:
 - 4C Affinities
 - Smart Groups
 - 4C Audiences
 - Quick editing
 - Keyword-level results

Results

- Improved the following metrics with 4C:
 - Brand awareness increased over 50%
 - Engagement rate increased over 50%
 - Lead volume increased over 50%
 - Sales revenue increased over 50%
- Saved 5 – 8 hours per week

Company Profile

Company:
ZenithOptimedia

Company Size:
Medium Enterprise

Key Vertical:
Consumer Packaged Goods

About 4C Social

4C is a global leader in data science and media technology with solutions for multi-screen convergence. Brands, agencies, and media owners rely on 4C to improve effectiveness across channels and devices.

Learn More:

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