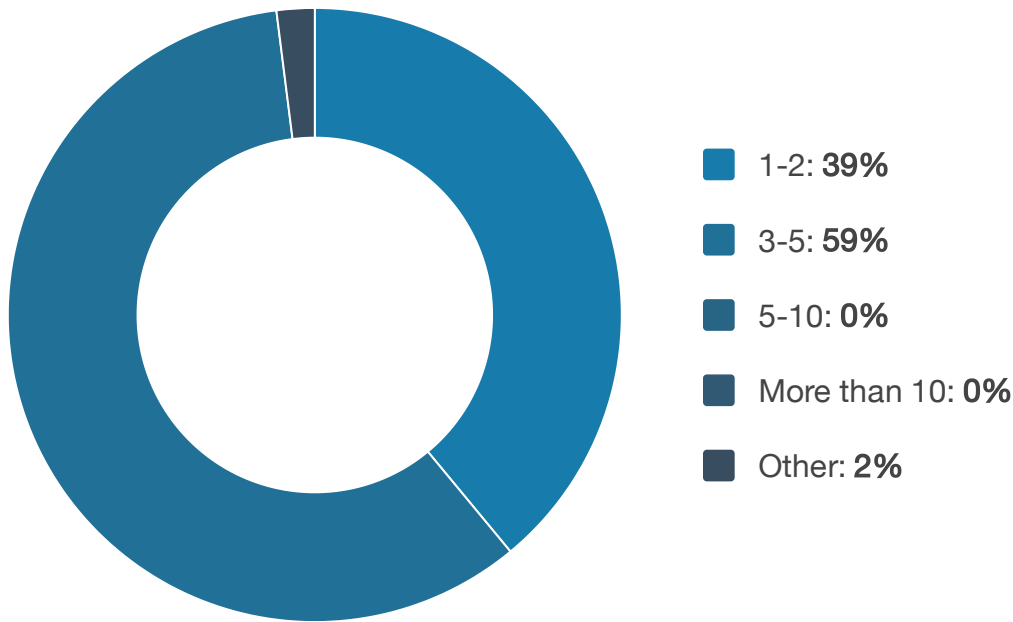


Purchasing Decisions for Industrial Companies

How many companies do you typically request a quote from when searching for a new vendor/supplier?



Source: TechValidate survey of 150 users of TopSpot Internet Marketing. Sample comprised of Aerospace & Defense, Automotive & Transport, Chemicals, Construction, Electronics, Energy & Utilities, Environmental Services & Equipment, Industrial Manufacturing, Metals & Mining, Security Products & Services, Wholesale Distribution, and Transportation Services organizations.



TechValidate
by SurveyMonkey

✓ Validated

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