

# LexisNexis CourtLink Case Study: Five Attorney **Law Firm**

"Our firm brought in several new clients using LexisNexis CourtLink."

## Challenges

- Solves the following challenges with CourtLink:
  - Finding new business opportunities
  - Accessing dockets and documents from federal and state courts in one
  - Conducting research on cases

#### Use Case

- Most commonly search for the following pieces of information in
  - Specific dockets
  - Documents (briefs, pleadings and motions)
  - General cases in my practice area
- Uses the following CourtLink features most frequently:
  - Single Search
  - Alerts
- Top reasons for using the CourtLink Alerts feature are the following:
  - New business development
  - To be up to speed about the latest litigation activity in my area of practice

### Results

Pinpointed a new business opportunity in the last three months with CourtLink.

#### **About LexisNexis** CourtLink

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

Learn More:

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Source: TechValidate Survey of a five attorney law firm that uses LexisNexis CourtLink

**TechValidate** Research by

