

# Lexis Advance Case Study: 6 to 10 Attorney Firm

"People-search has helped us contact non-responsive clients who have moved. Medical record requests have come back asking for the address at the time of service, so we have been able to search every address a client has had and attach it to the medical request when a client does not recall which address it was."

## Challenges

- Solved the following challenges with Lexis Advance:
  - Need for comprehensive & relevant results
  - Need for greater search efficiency

#### Use Case

- Has 6 to 10 attorneys.
- Chose Lexis Advance over the following competitors:
  - WestlawClassic®
- Practices the following types of law most frequently:
  - Product Liability

#### About Lexis Advance®

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

Learn More:

LexisNexis

### Results

- Rated Lexis Advance in terms of how critical it is:
  - Their personal practice: highly critical
  - Their organization: highly critical
- Ranked the following Lexis Advance capabilities as compared to the competition:
  - Ease of use: much better
  - Efficiency of search: much better
  - Relevance of results: much better
  - Breadth & strength of content: better
  - Innovative features: better
- Increased productivity by at least 50% using Lexis Advance

Source: TechValidate Survey of a Paralegal from a 6 to 10 Attorney

**TechValidate** Research by

