

Lexis Advance Case Study: 11 to 20 Attorney Firm

Challenges

- Solved the following challenges with Lexis Advance:
 - Need for comprehensive & relevant results
 - Need for greater search efficiency
 - Need for increased breadth and strength of content
 - Need to control research costs

Use Case

- Has 11 to 20 attorneys.
- Chose Lexis Advance over the following competitors:
 - WestlawClassic®
- Practices the following types of law most frequently:
 - Banking/Finance
 - Commercial/Contract
 - Labor & Employment

Results

- Rated Lexis Advance in terms of how critical it is:
 - Their personal practice: critical
 - Their organization: highly critical
- Ranked the following Lexis Advance capabilities as compared to the competition:
 - Ease of use: better
 - Efficiency of search: better
 - Relevance of results: better
 - Breadth & strength of content: better
 - Innovative features: much better
- Increased productivity by at least 50% using Lexis Advance

About Lexis Advance®

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

Learn More:

LexisNexis

Source: TechValidate Survey of a Managing Partner from an 11 to 20 Attorney Firm

Research by

TechValidate

