

# Shepard's Case Study: Four Attorney Law Firm

“Shepard's is an integral part of my practice – I use it every day.”

## Challenges

- Solves the following challenges with Shepard's:
  - Knowing that authorities are still good law
  - Improving productivity by streamlining & expediting research
  - Finding additional authority to bolster arguments
  - Ensuring pertinent legal info isn't missing that could hurt cases
  - Reducing research costs

## Use Case

- Is a law firm with 2 to 5 attorneys.
- Uses Shepard's in the following ways:
  - To ensure that cases & authorities are still good law
  - To help formulate stronger arguments
  - To identify any splits in authority and the impact cases
  - To find more sources to clarify the law & support cases
- Leverages Shepard's in the following ways:
  - Build support for cases
  - Access a broad number of sources to clarify the law
  - Find positive and negative analysis
  - Save time on research and validation

## Results

- Shepard's is differentiated from other citators in the following ways:
  - Total history & treatment analysis including both positive and negative treatments
  - Speed and performance in finding authorities relevant to research
  - Trust and reliability
  - Ease of use
- Feels that the value of Shepard's to their research provides extremely high ROI.
- Extremely dependent on Shepard's to validate and research cases.

### About Shepard's

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

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